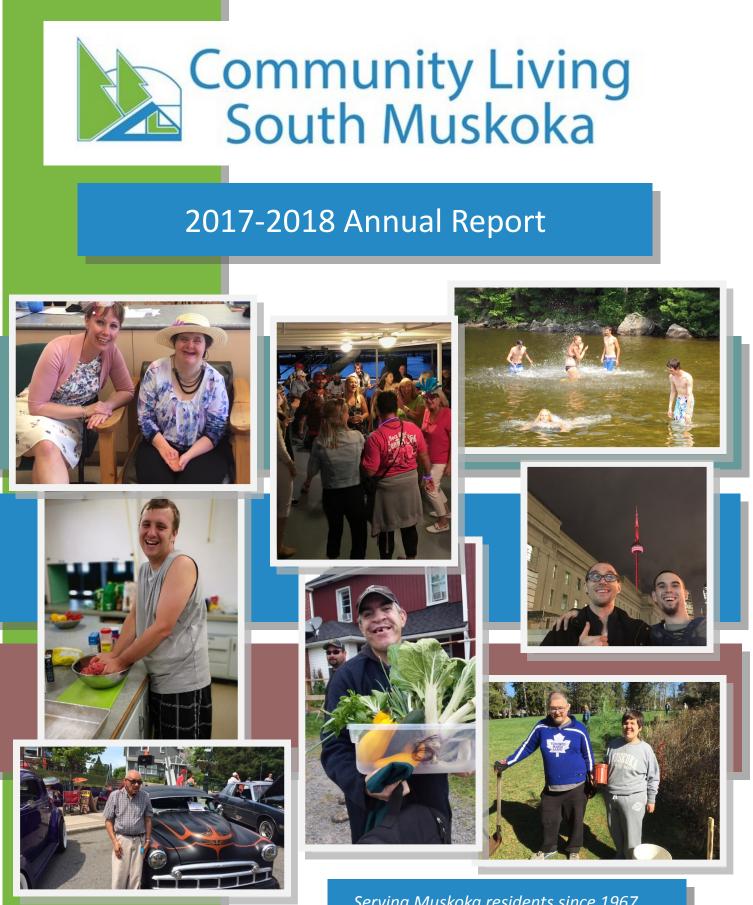
Financial Report for the Year Ended March 31, 2018

Statement of Financial Position				
		2018		2017
ASSETS				
Current Assets	\$	490,362	\$	247,273
Due from Ministry of Community & Social Services		582,728		593,028
Tangible Capital Assets		3,401,000		3,488,929
TOTAL ASSETS	\$	4,474,089	\$	4,329,229
LIABILITIES				
Current Liabilities	\$	894,572	\$	698,392
Long Term Debt		616,283		636,645
Deferred Contributions - tangible capital assets		3,038,457		3,093,691
TOTAL LIABILITIES		4,549,312		4,428,728
CY Surplus/(Deficit)		24,276		1440
Unrestricted Net Assets	-	99,499	-	99,499
Unrestricted Net Assets	<u> </u>	75,223	-	99,499
TOTAL LIABILITIES AND NET ASSETS	\$	4,474,089	\$	4,329,229

		2018		2017
Revenue				
Provincial Grants	\$	8,147,556	\$	7,913,667
District Funding		329,337		310,837
Direct Funding		237,030		250,696
Other Funding & Grants		267,727		306,914
Rent Revenue		585,968		592,198
Donations & Fundraising		29,467		29,201
General Fund		30,234		50,142
Total Revenue	\$	9,627,319	\$	9,453,655
Expenses				
Salaries & Benefits	\$	6,948,359	\$	7,090,195
Direct Funding Costs		193,207		228,908
Purchased Services		657,176		635,399
Other Program Expenses		370,165		216,200
Capital Expenditures		74,149		10,584
Building Occupancy		714,543		687,933
Training		23,395		21,144
Travel		213,055		208,427
General Fund Costs		97,471		108,637
Amortization		164,620		164,491
Administration		146,903		100,659
Total Expenses	\$	9,603,043	\$	9,472,577
Surplus (Deficiency) of Revenues over Expenses	Ś	24,275	-\$	18,922



Serving Muskoka residents since 1967



DEVELOPMENTALLY DISABLED INDIVIDUAL

VISION

The "Go To" expert for those impacted by a developmental disability

MISSION

Community Living South Muskoka provides lifetime support to all those impacted by a developmental disability, utilizing skilled staff and effective partnerships involving the individual, the family and the community with the result that the individual is accepted as a valued community member.

			ALUES						
		EXCELLENCE countability, best practices and social	TRU Garner trust in all our relation and inte	nships based upon honesty	RESPE Value people for their unique				
			SUCCESS	S FACTORS					
A Highly Valued Community Organization We will work to ensure that the community recognizes, respects and is inspired by CLSM, its success stories and its high quality affordable services.		We will work to increase the proportion CLSM to strengthen our fundi	A Leader in Innovation We will work to increase the proportion of direct funding coming in to CLSM to strengthen our funding base. We will explore diversified revenue streams and innovative service programs.		Person Centred We will focus on the individual to maximize their abilities.				
		COMMUNITY	COMMUNITY LIVING SOUTH MUSKOKA -		- STRATEGIC ACHIEVEMENTS IN 2017-2018				
	Communications Campaign CLSM now has a well established Communications Committee to deliver targeted consistent communications using social media to celebrate individual success sto and agency activities and initiatives. The campaign has resulted in greater commu- participation at our events and we have exceeded our targets of obtaining over	funding totalling \$237,030. The agency continues to promote this service to attract more							
Facebook followers and 150 followers on Instagram. Build Trust As part of the operational work plan the agency established trust targets that included professionals, community members, individuals, families and staff. Staff members have attend Management Planning meetings , and a greater emphasis has been placed on communicating the messages from these meetings with the teams.		Post Secondary Student Placements CLSM engaged (5) post secondary students in a variety of placements as follows: (2) Developmental Services Worker (DSW) placements at Spencer St., and Community Participation Bracebridge. (2) Nursing Students from Nipissing University at Douglas Dr. and Manitoba St., and (1) SSW Student from Seneca College who worked with Family Home. Note: the College strike Fall 2017 brought our numbers down.		Community Inclusion This year saw CLSM relocate to new premises right in the heart of Gravenhurst, giving u more visible presence in the town. Our community participation program continues to a from strength to strength, with everyone who attends our day program having a mini- mum of two community inclusion activities which relate to their goals, and we had 32 individuals gainfully employed with 16 Businesses.					
	Positive Based Support Model The positive based support model has now been fully implemented agency wide, is an integral part of the orientation process for all new staff members. As a resul Agency is starting to see the benefits with a reduction in Incidents reported.	I support model has now been fully implemented agency wide, and of the orientation process for all new staff members. As a result the ting to see the benefits with a reduction in Incidents reported. Incident Report Reduction 7-2018 a goal was set to reduce violence in the workplace by 10%. Treport that with ongoing training with the staff on positive based sistency this target has been exceeded. The total number of Behav- ell by 24.7%, with the total number of incidents of verbal violence		Individual Training In 2017-2018, (50) individuals supported by CLSM received (416) hours of training in variety of subjects including Abuse, Rights, Health & Safety, Diet & Nutrition, Person Fitness, Self Esteem & Well-Being, Sexual Health and Communication. Two individua went to North Bay for two nights in March to take training on how to teach their pee about abuse.					
	Incident Report Reduction For the year 2017-2018 a goal was set to reduce violence in the workplace by 10 We are happy to report that with ongoing training with the staff on positive bas language and consistency this target has been exceeded. The total number of Be ioural incidents fell by 24.7%, with the total number of incidents of verbal viole decreasing by 51.4% and Incidents of Physical Violence falling by 21.2%.			(num) Community Participation Suppor Innovative Services (2), Intensive Re	Adult Services per of people supported) ts (111), Residential Accommodation Services (49), esidential Supports (2), Supported Independent Livin Home (17), Adult Respite (21), Employment (32).				
	Streamline Operations In 2017-2018 the Client Information Management System in use by the agency decommissioned by the Ministry. As a result the Agency embarked on a process find a new provider with NucleusLabs being chosen. The system is very user frier and is proving to be a valuable tool in our transition from a paper to an electro record management system.	to successful in obtaining HRDC funding but hir dly worker for the program. In total we had 8 yo	gain in the summer of 2017. We were not red an existing staff member as a youth ouths participate in the 8 week long pro- including Clevland's House Water Park,	Resource Teachers and Assistants attending (9) Child Care Centre Family Support Workers provided (11) Elementary Schools and (5) F	hildren's Services provided support to (93) children and their families s and (11) Elementary Schools in South Muskoka. support to (220) children and their families attendin Post Secondary Schools. We supported 157 children rugh children's respite.				

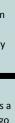
2017 - 2018 Annual Summary Report



ness and contributions,

Valued, Skilled Staff

We will invest in our staff to build skill, confidence and tenure.



Training Opportunities

Agency staff received (402) hours of First Aid & CPR training, and (940) hours of Safe Management Group training to promote individual, community and personal safety. Additional staff training throughout 2017-2018 included Worker Health & Safety Awareness, Rights & Abuse, Workplace Violence and Harassment, WHMIS, AODA Customer Service training, Using a Fire Extinguisher, Workplace Bullying, Mental Health in the workplace, Positive Based Support model, Professional boundaries, Resiliency Training and Agency Mission & Vision.

Learning Culture

In 2016-2017 CLSM established the Core value awards to recognise both individual and team excellence within the workplace. Four Core Values Awards were presented again in 2017-2018 in the categories of "Developing Others", "Advocating for Others", "Creative Problem Solving" and an "Open" category. We were also proud to award the Barb Luckasavitch Memorial Scholarship again for 2017-2018 to provide financial assistance to a staff member who wished to participate in educational and training opportunities. During the 2017-2018 year several members of staff completed an online Autism course through the University of Australia, as well as completing a Mental Health First Aid course.

Volunteer Hours

As with previous years we are very grateful to the merry band of volunteers who generously give of their free time to assist us with the numerous events undertaken by CLSM. A special mention must go to Sharron Norrie and Catherine Norman for their dedication and commitment to cultivating a fine harvest at the vegetable patch at Morrison Meadows. Community Living South Muskoka's Board of Directors voluntarily commit their personal time to meet regularly on an ongoing basis and provide guidance and direction on the strategic direction of the agency. We had a number of successful events in 2017-2018 including our First Annual Boat Cruise, and Fall Harvest Festival all thanks to numerous volunteer hours.